



FAGE INTERNATIONAL S.A.

PRESS RELEASE: MAY 15, 2014

FAGE ANNOUNCES UNAUDITED QUARTERLY RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2014 IN REPORT TO SENIOR NOTE HOLDERS

FAGE International S.A. (the "Company" or "FAGE") today announced its financial results prepared in accordance with International Financial Reporting Standards for the three months ended March 31, 2014 in a quarterly report (the "Quarterly Report") to the holders of its 9½% Senior Notes due 2020 (the "Senior Notes").

Our sales in value in the three months ended March 31, 2014 amounted to \$161.2 million, an increase of \$26.9 million, or 20.0%, compared to sales in value of \$134.3 million in the three months ended March 31, 2013. This increase is mainly due to:

- first, the increase in sales in volume by 16.7%;
- second, the positive impact of 1.4% on sales from the weakening of the U.S. dollar against the euro (the respective exchange rates for the first quarters of 2014 and 2013 were €1=\$1.3706 and €1=\$1.3161, respectively); and
- third, the product mix and price increases during the three months ended March 31, 2014.

Gross profit for the three months ended March 31, 2014 was \$60.9 million, an increase of \$8.0 million, or 15.1%, from \$52.9 million for the three months ended March 31, 2013.

Net profit for the three months ended March 31, 2014 was \$2.9 million, as compared to net profit of \$0.6 million for 2013.

On January 29, 2010, FAGE Dairy Industry S.A. and FAGE USA Dairy Industry, Inc. ("FAGE USA") issued \$150,000,000 principal amount of their 9½% Senior Notes due 2020 under an indenture (the "Indenture"), dated as of January 29, 2010, by and among FAGE Dairy Industry S.A. and FAGE USA, as issuers, The Bank of New York Mellon, acting through its London Branch, as trustee, The Bank of New York Mellon, as U.S. registrar and paying agent, and The Bank of New York Mellon (Luxembourg) S.A., as Luxembourg registrar.

On October 1, 2012, FAGE, the parent company of the Group, succeeded to the obligations of FAGE Dairy Industry S.A. as one of the primary obligors (together with FAGE USA) on the 9½% Senior Notes due 2020.

On December 17, 2012, FAGE and FAGE USA issued an additional \$250,000,000 principal amount of their 9½% Senior Notes due 2020 (the "Additional Senior Notes"). The Additional Senior Notes are issued jointly and severally by FAGE and FAGE USA as issuers (together, the "Issuers") under the Indenture, as amended and supplemented on December 17, 2012 (the "Amended and Restated Indenture"), among, *inter alios*, the Issuers, FAGE Luxembourg S.à r.l., a wholly owned subsidiary of FAGE, and FAGE Dairy Industry S.A., a wholly owned subsidiary of FAGE, as guarantors, and The Bank of New York Mellon, London Branch, as Trustee.

The Quarterly Report is being provided to Holders of the Senior Notes pursuant to Section 4.02 of the Amended and Restated Indenture. The Quarterly Report is also available on FAGE's website at www.fage.eu.

FAGE International S.A.

5 rue du Kiem, L-1857 Luxembourg, Grand Duchy of Luxembourg

www.fage.eu • e-mail: info@fage.eu



FAGE is a leading international dairy company with a focus on yogurt and other branded dairy products. These products are produced and sold in the United States and Greece, and exported to 38 other markets globally, including the United Kingdom and Italy.

Inquiries regarding the Company's financial results should be directed to Christos Koloventzos, the Company's Chief Financial Officer, at +352 2704 8873 or Koloventzos.Christos@fage.eu.

The Senior Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or any state securities laws and, unless so registered, may not be offered or sold except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. Accordingly, the Senior Notes were offered and sold only to "Qualified Institutional Buyers" (as defined in Rule 144A under the Securities Act) and pursuant to offers and sales occurring outside of the United States within the meaning of Regulation S under the Securities Act.